



Job Description

Position: Regional Sales Manager, Poultry Production Equipment

Date Posted: June 2021

Travel: Minimum 75-80% of traveling necessary

Responsibilities:

Promotion and sales of equipment for egg production, with emphasis in aviary (cage free) systems. The holder of this position is expected to develop a deep understanding of all factors that influence layer chickens' production and behavior, and use this knowledge to help the company to develop best products for the industry and customers to obtain the best results in their operations. It is also necessary to be or become very fluent in computerized controls, ventilation and building structures used in modern egg production.

Qualifications:

BS degree in Poultry Sciences or Animal Sciences preferred. Another relevant college degree paired with relevant work and experience will be considered. Experience in commercial egg production is not required but is highly valued. Minimum 3 years of experience in agribusiness sales. Superior communication, problem solving, mechanical, and organizational skills. Self-driven, able to work under minimal supervision.

About the Company:

Big Dutchman is the global leader in equipment for production of eggs, poultry meat, and hogs. In business since 1938, the company enjoys strong financial stability and reputation. We seek individuals who want to be part of a vibrant industry and a company culture which values innovation and finding the best solution for every customer.