



Job Description

Big Dutchman, Inc. in Holland, MI (USA Headquarters) is a dynamic and growing company that provides a complete line of poultry and swine production equipment around the world and leads the industry in the design and production of products geared towards the current and future goals of our customers.

Date: Jun-15-20

Position: Regional Sales Manager, Poultry Production Equipment

Territory: Iowa, Nebraska, South Dakota, Minnesota, Wisconsin

Location: Within the territory, preferably in Des Moines area

Travel: Minimum 75 to 80% of traveling necessary

Responsibilities:

Promotion and sales of equipment for egg production, with an emphasis on aviary (cage-free) systems. The holder of this position is expected to develop a deep understanding of all factors that influence layer chickens' production and behavior, and use this knowledge to help the company to develop the best products for the industry and customers to obtain the best results in their operations. It is also necessary to be or become very fluent in computerized controls, ventilation, and building structures used in modern egg production.

Qualifications:

BS degree in Poultry Sciences or Animal Sciences preferred. Another relevant college degree paired with relevant work and experience will be considered. Experience in commercial egg production is not required but is highly valued. Minimum 3 years of experience in agribusiness sales. Superior communication, problem-solving, mechanical, and organizational skills. Self-driven, able to work under minimal supervision.

Big Dutchman offers robust employee benefits and competitive compensation.

To learn more about Big Dutchman, visit our website at www.bigdutchmanusa.com

Job Type: Full-time